



**BROCHURE**

# EPAM + SAP Sales Cloud

**SAP CPQ & SAP COMMISSIONS**

## EPAM + SAP SALES CLOUD

### EPAM is an SAP Platinum Partner

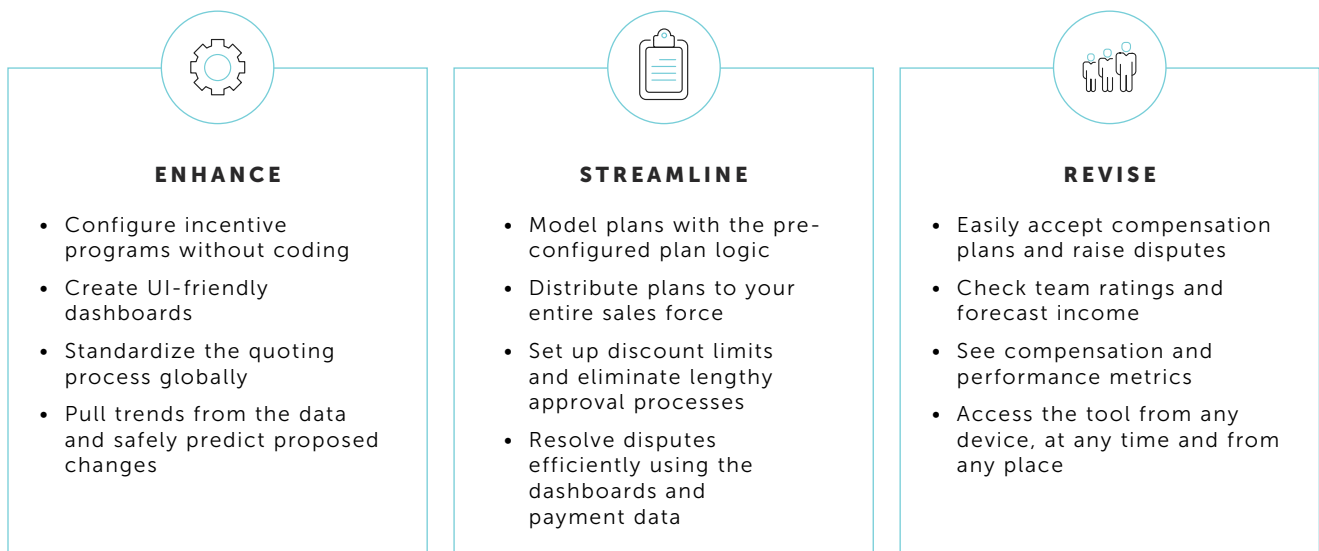
Since 1996, EPAM has been recognized as a reliable SAP Partner. With engineering as our core competency, EPAM offers world-class SAP CX delivery capabilities as a trusted expert. Now, with an expanded footprint in the overall SAP Customer Experience portfolio, covering all areas of digital transformation, including new SAP Sales Cloud products, such as Configure, Price, Quote (CPQ) and Commissions (formerly CallidusCloud) to its C/4HANA suite.

### EPAM + SAP SALES CLOUD AT A GLANCE

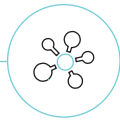
SAP Sales Cloud is a cloud-based suite that provides solutions for effective sales collaboration, enablement and automation. Combined with EPAM's expertise and extensive integration experience, SAP Sales Cloud helps your business act rapidly and maximize sales performance.



### HOW CAN SAP COMMISSIONS IMPROVE YOUR SALES CYCLE?



### HOW CAN SAP CPQ TRANSFORM YOUR EXPERIENCE & DRIVE CUSTOMERS TO BUY?



#### OPTIMIZE

- Set up quotes for complex and configurable products within minutes
- Save and re-use repeated configurations
- Increase the deal size by offering upsell and add-on products automatically
- Balance the margin health to ensure deal profitability
- Support multicountry, multicurrency and multichannel
- Run CPQ from any device



#### IMPROVE

- Speed up the quoting process and sales cycle
- Provide customers with faster and better service
- Streamline administrative roles
- Sell your products across the globe seamlessly and efficiently

*Leverage Sales Productivity & Accelerate Deals for Complex Products*

Ready to uncover a new standard of the sales cycle? Contact our experts at [Sales@EPAM.com](mailto:Sales@EPAM.com) to discover how we can help transform sales performance and streamline complex products.

