



# EPAM + SECURCOM

## WEALTH MANAGERS NEED A SECURE & PRIVATE WAY TO COLLABORATE WITH CLIENTS

When it comes to client-advisor collaboration in wealth management, clients and banks demand the highest levels of security and privacy to protect confidential client data. With recent revelations regarding government-sponsored interception, almost daily stories of hacking and other data breaches, and clear regulatory and compliance requirements for auditing and recording, banks are looking beyond the mainstream to find viable solutions for voice, video and text messaging, among other vital activities.

Until recently, this has been a huge pain point for wealth management specifically and financial services firms as a whole, but with securCom's software and EPAM's integration capabilities, advisory firms are now well equipped to safely unlock the full power of digital collaboration.

## EPAM IS A TRUSTED SECURCOM INTEGRATION PARTNER

As a trusted securCom partner, EPAM can help your business integrate securCom's entire software suite into your infrastructure. With our end-to-end expertise and strong securCom partnership, we know how to customize the technology, personalize key features, and transform the entire customer experience. We offer:



Extensive industry experience in wealth management, with many years of servicing the needs of some of the world's largest banks



Strong focus on digital transformation, optimizing service offerings and driving innovation by finding the intersection of industry trends, regulatory demands, technology and the needs of clients






Access to a global pool of top-level engineering, design and consulting talent with expertise in digital ecosystems, mobile experiences, encryption, security and online banking services

## SECURCOM'S FULL LINE OF PRODUCTS

- securChat for messaging
- securCall for voice and video
- securID for biometric authentication
- securFile for file transfer
- securGate for virus stripping
- securStorage for document storage

# SECURCOM SOLVES COMMON CLIENT-ADVISOR COLLABORATION PAIN POINTS

AS A LEADER IN ENCRYPTED BUSINESS SOLUTIONS, SECURCOM OFFERS A FULL SUITE OF PRODUCTS TO SUPPORT SECURE AND PRIVATE MESSAGING, CONFERENCING, VISUAL IDENTIFICATION, DOCUMENT SHARING AND STORAGE. OPENING THE DOOR TO UNLIMITED YET FULLY COMPLIANT COMMUNICATION BETWEEN WEALTH ADVISORS AND THEIR CLIENTS, THIS PROPRIETARY LINE OF EASY-TO-USE, FULLY CUSTOMIZABLE ENTERPRISE-GRADE PRODUCTS OFFERS SOLUTIONS FOR THE FOLLOWING PAIN POINTS:

 <p><b>CLIENT-ADVISOR COLLABORATION</b></p>	<p><b>Challenge:</b> Clients are very familiar and attached to the convenience and immediacy of services such as WhatsApp, WeChat, Facebook, Twitter and others</p>	<p><b>Solution:</b> securCom offers an encrypted, secure and private way to exchange voice, text and video messages with clients, and features built-in auditing and recording capabilities to streamline internal and regulatory communication compliance</p>
 <p><b>IDENTITY &amp; AUTHENTICATION</b></p>	<p><b>Challenge:</b> A secure online environment is critical to ensuring data privacy and communication integrity, and current two-factor (2FA) methods for authentication and identity verification can be cumbersome and inconvenient</p>	<p><b>Solution:</b> securCom offers a highly advanced and accurate visual identification solution based on machine learning and face recognition. Integrating this technology with an authentication system of choice enables intuitive and simple access to digital services and advisor collaboration</p>
 <p><b>FILE &amp; DOCUMENT SHARING</b></p>	<p><b>Challenge:</b> Allowing electronic document submission removes some bottlenecks of paper-based document sharing, but also introduces problems of secure storage, versioning and security scanning of externally submitted documents</p>	<p><b>Solution:</b> securCom enables documents to be digitally signed in a secure manner with bank-defined meta-data templates to standardize attributes and support free-text and other advanced search use cases. The software performs malware/virus scanning and stripping of any document and can orchestrate document workflow</p>

## THE POWER OF SECURCOM & EPAM



### GET STARTED WITH EPAM + SECURCOM TODAY

Are you ready to give your clients the messaging and authentication functionality they need to feel secure doing business with your enterprise? Get in touch with us today to schedule a free consultation on how EPAM can make securCom technology a part of your digital offering.

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